

# 3nd Twesday of Each Month

## Commercial Investment Network Meeting

Tuesday, August 20, 2019

8:15 a.m. - Networking & Breakfast

8:30 a.m - Introductions

8:45 a.m - Speaker

9:15 am - Haves/Wants

9:30 am - Meeting Adjourns



#### Heather Boren Real Estate Broker - Realtor, BPOR, PMC

### Retail Leasing...How important is the tenant mix?

- Earn commissions on leasing retail space.
- How do you determine the right tenant for the center?
- How important is tenant mix?
- How long should the lease be? What about option periods?
- How do you establish rents for now and in the future.
- What concessesions are give if any?

Heather Boren has years of retail leasing experience. Come hear one of the experts of the field.

Promote your listings & wants. PowerPoint provided

#### **Continental Breakfast** Free Parking

SRAR Auditorium
7232 Balboa Blvd. Van Nuys, CA
1 Block north of Sherman Way
Send PowerPoint Presentations to arnieg@allstargroup.com



For additional information contact: Brian J. Hatkoff, CCIM (818) 701-7789 or Arnie Garfinkel (323) 728-7700